## 30 April 2023



# **Fact Sheet**

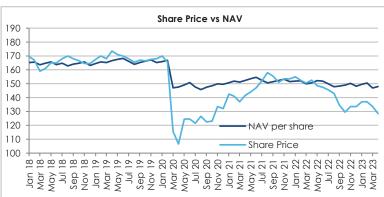
## SUMMARY INVESTMENT OBJECTIVE

Real Estate Credit Investments (RECI) is a closed-ended investment company which originates and invests in real estate debt secured by commercial or residential properties in Western Europe, focusing primarily on the United Kingdom, France and Germany. The Company's aim is to deliver a stable quarterly dividend with minimal volatility, across economic and credit cycles, through a levered exposure to real estate credit investments. Investments are predominantly in:

- Self Originated Deals: predominantly bilateral senior real estate loans
- Market Bonds: listed real estate debt securities such as Commercial Mortgage Backed Securities (CMBS) bonds

## MONTHLY UPDATE

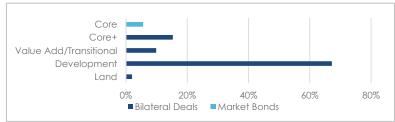
- NAV as at 30 April 2023 was £1.480 per share, representing an increase of 1.1p per share from the 31 March 2023 NAV of £1.469 per share
- The change in NAV per share was primarily due to receipt of net interest income
- During the month the Company continued the rotation of the market bond portfolio into the funding of existing strong senior loans with attractive returns
- At 30 April 2023, the Company's balance sheet leverage net of cash was 9.7% and net effective leverage, including contingent liabilities being the partial recourse guarantees provided to certain asset level structured finance counterparties, was 10.8%. The Company had £59.7m borrowings, £26.7m cash and £3.6m contingent liabilities (representing 25% of asset level borrowings subject to partial recourse)
- The Company expects to deploy its currently available cash resources in near term commitments and continues to see a growing pipeline of senior loans at attractive floating rates
- The Investment Manager has released its latest Company Update presentation today (12 May), which is available on the Company's website



## PORTFOLIO BREAKDOWN



## Portfolio by Investment Strategy (Total Commitment)



## COMPANY INFORMATION

Domicile	Guernsey		
Legal Structure	Closed End Fund		
Traded CCY	GBP		
Bloomberg Ticker	RECI LN Equity		
ISIN	GB00B0HW5366		
Launch Date	December 2005		
Financial Year End	March 2024		
Next AGM	September 2023		
Dividend Frequency	Quarterly		
Investment Manager	Cheyne Capital		
Portfolio Managers	Ravi Stickney, Richard Lang		
Management Fee	1.25% of NAV		
Performance Fee	20% above 7% hurdle		

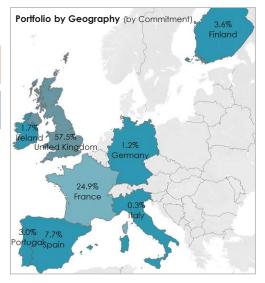
### NAV & SHARE PRICE As at 30 April 2023

Net Assets <sup>1</sup>	£339.4m			
Shares Outstanding	229.3m			
NAV (pence per share) <sup>1</sup>	148.0			
Share Price (pence per share)	128.5			
Premium/(Discount)	-13.2%			
Dividend Yield <sup>2</sup>	9.3%			
Market Capitalisation	£294.7m			

Total NAV Return <sup>3</sup>						
MTD	YTD	1 yr	3 yr	5 yr		
0.7%	1.9%	6.4%	27.3%	32.1%		
YTD = Calendar year, 1yr = last 12 months, 3 yr = last 36 months, 5yr = last						

 $60 \text{ months}^4$ 

Past performance is not a guide to the future. The potential for profit is accompanied by the possibility of loss.

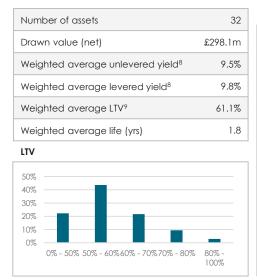


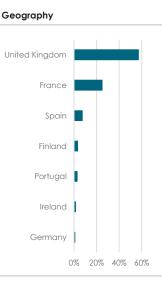
## PERFORMANCE

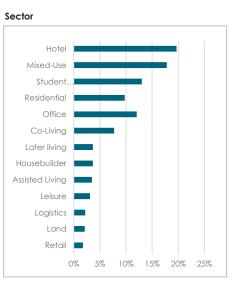
## TOP 10 POSITIONS (by commitment)

	Deal Description	Commitment	LTV	Investment Strategy	Sector	Country	Asset Type <sup>7</sup>
1	UK mixed use portfolio, predominantly office/residential	£83.0m	48%	Senior Loan	Mixed-Use	United Kingdom	Core+
2	London Student Accommodation	£45.2m	58%	Senior Loan	Student Accommodation	United Kingdom	Development
3	London Residential Led Mixed Use Scheme	£32.7m	67%	Senior Loan	Residential	United Kingdom	Development
4	Office development in Saint Ouen, Paris	£30.9m	58%	Senior Loan	Office	France	Development
5	London Office	£22.8m	59%	Senior Loan	Office	United Kingdom	Core
6	Spanish Villas	£22.4m	49%	Senior Loan	Residential	Spain	Development
7	France Housebuilder Portfolio	£20.6m	36%	Senior Loan	Housebuilder	France	Development
8	Finland Hotel	£20.4m	65%	Senior Loan	Hotel	Finland	Development
9	South of France Hotel	£19.9m	80%	Senior Loan	Hotel	France	Development
10	Luxury Assisting Living Units in London	£19.7m	60%	Senior Loan	Assisted Living	United Kingdom	Core+

## BILATERAL LOAN AND BOND PORTFOLIO SUMMMARY (by commitment)







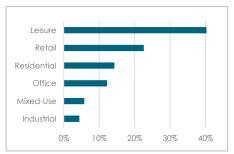
## MARKET BOND PORTFOLIO SUMMARY

Number of assets	15
Gross fair value	£33.8m
Weighted average unlevered yield <sup>10</sup>	14.3%
Weighted average levered yield <sup>11</sup>	39.6%
Weighted average LTV <sup>9</sup>	52.4%
Weighted average life (yrs)	2.8





Sector



## FINANCING SUMMARY

	Balance Sheet Leverage <sup>12</sup>	Contingent Liabilities	Cash	Net Effective leverage	Asset Level Structured Funding
£ Amount	£59.7m	£3.6m	£26.7m	£36.6m	£23.0m
% of NAV	17.6%	1.1%	7.9%	10.8%	6.8%
W/A cost of finance	5.9%	-	-	-	7.6%

## Footnotes

- . Unaudited estimated figures produced by Cheyne Capital. Final audited values may be materially different from the numbers shown. The NAV of the Company's investments are a function of the following: Mark to market on its listed, public market bond portfolio; and the Manager's valuation of its bilateral loan book on a fair value basis, rather than amortised cost(senior and mezzanine loans), which recognise potential future impairments in accordance with IFRS 9. IFRS 9 uses an expected credit loss impairment model. This means RECI accounts for expected credit losses at initial recognition and changes to expected credit losses at each monthly reporting date to reflect changes in credit risk since initial recognition. Since 1 March 2020, the Manager has reflected its assessment of the long term negative impact of COVID 19 on real estate markets and to the long term potential recovery of its loan assets. These fair value adjustments applied to the bilateral loan book since 1 March 2020 are not realised losses.
- Dividend yield based on last reported dividend and share price at fact sheet date.
- 3. Total NAV return assumes dividends are reinvested.
- 4. Total NAV Return calculations are based on a rolling model.
- 5. Investment Portfolio is based on the drawn Fair Value of bonds and loans, net of all leverage.
- 6. The weighted average effective yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. For bonds this is the weighted average levered yield of the bond portfolio.
- 7. Asset type definitions:
  - Core assets that benefit from having long term income
  - Core + assets that benefit from having strong current income, but do require some measure of asset management to optimise its income profile and term

Value add / transitional – assets that require asset management (typically refurbishment) and re-letting to secure a core income profile

**Development:** Groundworks/Super-Structure – assets that are to be built from the ground up and are in the ground-works stage or building the super-structure has commenced. These typically already benefit from the requisite consent to develop.

**Development: Fit-Out** - assets that have either been built from the ground up and have reached the completion of the superstructure ("topped out"), or assets which are in need of substantial refurbishment works. These typically already benefit from the requisite consent to develop.

Development: De-Risked – development assets which benefit from being substantially pre-sold or pre-let.

- Real Estate Op-Co/Prop-Co Loan loan secured by both the operating company as well as all of the company's real assets.
  Reflects average levered current yields weighted by the net fair value of each investment. Some loans also enjoy equity upside participation, which is only recognised following evidenced delivery, which can result in significant incremental gains in excess of the accounting yield. The yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. The portfolio includes listed notes, of which some are leveraged.
- 9. The weighted average LTV has been calculated by Cheyne Capital by reference to the current value ascribed to the collateral by Cheyne Capital. In determining these values, Cheyne Capital has undertaken its own internal valuation of the underlying collateral. Such valuations have not been subject to independent verification or review.
- 10. The weighted average effective yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. Bond yields are presented as yield to stated maturity (and considering the current marked price) on the underlying loans in the CMBS.
- 11. Bond portfolio is only partially leveraged. The Company is not utilising its maximum capacity for leverage. See Financing Summary for further details.
- 12. RECI has a limit on balance sheet leverage of 40% of NAV, as stated in its borrowing policy.

All figures are as at 30 April 2023 unless specified otherwise.

Further information on the Company including the latest share price, prospectus and financial statements may be found at www. <u>https://realestatecreditinvestments.com</u> and is available from Cheyne Capital Management at <u>richard.lang@cheynecapital.com</u> or on +44 (0) 207 968 7328.

#### Disclaimer:

This document is issued by Cheyne Capital Management (UK) LLP ("Cheyne Capital"). Cheyne Capital is authorised and regulated by the Financial Conduct Authority of the United Kingdom (the "FCA").

This document is being issued inside and outside the United Kingdom by Cheyne Capital only to and/or is directed only at persons who are professional clients or eligible counterparties for the purposes of the FCA's Conduct of Business Sourcebook. This document must not be relied or acted upon by any other persons. Cheyne Capital neither provides investment advice to, nor receives and transmits orders from, investors in Real Estate Credit Investments. Limited ("RECI") nor does it carry on any other activities with or for such investors that constitute "MiFID or equivalent third country business" for the purposes of the FCA Rules.

The information contained herein is intended only for the person or entity to which it is addressed and may contain confidential and/or privileged material. Any dissemination or other unauthorised use of this information by any person or entity is strictly prohibited. The distribution of this document may be further restricted by law. No action has been or will be taken by either of Cheyne Capital or RECI, to permit the possession or distribution of this document in any jurisdiction (other than as expressly described herein) where action for that purpose may be required. Accordingly, this document may not be given or used in any jurisdiction except under circumstances that will result in compliance with any applicable laws and regulations. Persons to whom this document is communicated should inform themselves about and observe any such restrictions.

This document is not intended to constitute, and should not be construed as, investment advice. Potential investors in RECI should seek their own independent financial advice. This document has been provided to you for informational purposes only and may not be relied upon by you in evaluating the merits of investing in any securities or interests referred to herein. This document is not intended as and is not to be taken as an offer or solicitation with respect to the purchase or sale of any security or interest, nor does it constitute an offer or solicitation in any jurisdiction, including those in which such an offer or solicitation is not authorised or to any person to whom it is unlawful to make such a solicitation or offer. Any person subscribing for an investment must be able to bear the risks involved and must meet the suitability requirements relating to such investments. Some or all alternative investment programs may not be suitable for certain investors.

Although the information in this document is believed to be materially correct, no representation or warranty is given as to the accuracy of any of the information provided. Certain information included in this document is based on information obtained from sources considered to be reliable. We have not verified any such information and assume no responsibility for the accuracy or completeness thereof. Any projections or analysis provided to assist the recipient of this document in evaluating the matters described herein may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results. Accordingly, any projections or analysis are subject to change without prior notification and should not be viewed as factual and should not be relied upon as an accurate prediction of future results. Furthermore, to the extent permitted by law, neither RECI nor Cheyne Capital nor any of their respective directors, agents, service providers or professional advisers assumes any liability or responsibility nor owes any duty of care for any consequences of any person acting or refraining to act in reliance on the information contained in this document or for any decision based on it. Past performance is not a reliable indicator of future results.

Among the risks we wish to call to the particular attention of recipients are the following:

- RECI's investment programme is speculative in nature and entails substantial risks;
- (2) the investments of RECI may be subject to sudden and large falls in price or value and there could be a large loss upon realisation of a holder's investment, which could equal the total amount invested;
- (3) as there is no recognised market for many of the investments of RECI, it may be difficult or impossible for RECI to obtain complete and/or reliable information about the value of such investments or the extent of the risks to which such investments are exposed;
- (4) the use of a single investment manager could mean a lack of diversification and, consequently, higher risk, and may depend upon the services of key personnel, and if certain or all of them become unavailable, RECI may suffer losses;
- (5) Cheyne Capital will receive performance-based remuneration;
- (6) the market price of shares in RECI does not necessarily reflect its underlying net asset value; and
- (7) the price of shares (and the income from them) can go down as well as up and may be affected by changes in rates of exchange.